

Board of Commissioners Meeting Minutes

Monday, 11 May 2020 2:10 pm

Via Teleconference: https://meetings.ringcentral.com/j/1480999935 Video: https://meetings.ringcentral.com/personallink.html

Meeting ID: 148 099 9935

Audio: +1 (469) 445 0100

All Commissioners Present:

Sue Klein Heidi Raines (LV 4:15) Steve Caputo Robert Watters Juliet Laughlin Jeremy DeBlieux Christian Pendleton Frank Zumbo David Bilbe

Jane Cooper Gail Cavett Mamie Gasperecz Matthew Emory (Lv. 4:30)

Commissioners Absent: None **Executive Director:** Karley Frankic

Guests:

Andrew Sullivan, District C, Chief of Staff Chris Young, FQ Business League David Jorgensen, Livability Committee Eric Smith, CNO, CAO, FQIF Lt. Anthony Caprera, NOPD Glade Bilby, FQC Capt. Dean Behrens, LSP Troop N Commander David Speights, NRMSI Ross Bourgeois, CNO, Homeland Security Bob Simms, FQTF Brittany McGovern, FQBA Erin Holmes, VCPORA Jodi Poretto, FQC

I. CALL TO ORDER: ROLL CALL: INTRODUCTION OF ATTENDEES

II. PUBLIC COMMENT: Anyone who wishes to comment on actionable items must announce their name for the recording and indicate the item(s) on which s/he wishes to comment. It was announced all signed in via the RingCentral teleconferencing application and anyone wishing to comment on actionable items must announce themselves prior to commenting. Everyone was asked to mute their phone when not speaking, and do not speak over anyone.

- III. APPROVAL OF APRIL 2020 MEETING MINUTES: Mr. Caputo motioned (M1) to "approve the April Board Meeting Minutes...", seconded by Mr. Watters and unanimously approved.
- IV. TREASURER'S REPORT: Mr. DeBlieux reviewed the reports distributed via email. The Balance Sheet as of April 30, 2020 shows the SPPP account at \$482,829.03, the General Operating account at \$250,090.03, and the FQMA account at \$9,267.31 for a total of \$742,186.37. There is \$3,110.18 in Account Receivables and Total Liabilities and Equity at \$760, 048.55. Annex I Treasurer's Reports enclosed. All expenditures are acceptable with no odd or irregular entries Mr. Watters motioned (M 2) to "approve the April Treasurer's Reports...", seconded by Ms. Klein and unanimously approved.
- V. CHAIRMAN'S COMMENTS: Mr. Pendleton noted that FQMD funding is changing completely and We cannot shy away from difficult conversations. However, in acting for our own preservation, he would appreciate everyone's grace and patience as we interact to move forward.

VI. EXECUTIVE DIRECTORS REPORT

Public Safety

- a. Email from Eric Smith, FQIF Analyst for City CAO, regarding the City's plan for the French Quarter Improvement Fund
 - i Re: French Quarter Improvement Fund
 - 1. The original budget ordinance has been withdrawn at the request of the Council.
 - 2. The ordinance must be amended to reflect changes due to the COVID response.
 - 3. The Council is concerned about amendments in the current meeting format.
 - 4. A new budget ordinance will be introduced at next regular meeting
 - 5. He is still waiting on confirmation from New Orleans & Co. about the 2019 Receivables. The budget was originally written with the assumption that 2019 receivables would be remitted.
 - 6. Without the 2019 receivables, the budget will need to be reduced by approximately \$1,500,000.00.
 - ii Re: French Quarter Security Patrol
 - 1. The City is entering into a CEA with the French Market Corporation to expand New Orleans Homeland Security Emergency Preparedness (NOHSEP) Grounds Patrol to include the French Market and Crescent Park. The City intends to use a portion of the FQIF to fund this, but FQMD does not have hard figures on this yet. Ms. Frankic shall share that information when she is in receipt of it.
 - 2. The City plans to replace the existing French Quarter Task Force (FQMD) with expanded Homeland Security Grounds Patrol (GP) starting in late fall. The GP will have 3.5 officers on blue light patrol 24/7 and will be City employees.
 - 3. As the plan for a unified force is further developed, FQMD will be updated and included, and the City would appreciate input on areas of improvement regarding patrol zones and any other concerns.
 - 4. Officers will also supplement the code enforcement task force pilot by being trained in common violations.
 - 5. He is working with City Attorney to put legislation in place to enable GP officers to write municipal summonses.

DISCUSSION: Ms. Cavett shared that it will take \$640,000.00 for the FQTF to

function through 2021. The FOTF is currently a perfected "best practices" patrolling system. She has read the submitted report in detail and she is severely concerned that as presented, the community will not receive close to the same level of protection. The FQTF has been recognized in the national media for its excellence and other municipalities are using now the model we helped develop. Grounds patrols could be added to the existing program if desired, but it is not equivalent to the FQTF. There has been no community input or input from stakeholders that have FQTF institutional knowledge. She strongly feels the new plan as presented will be opposed by many; that it has features that will fail like the NOLA Patrol. She also noted FQMD & its experienced members are willing and able to assist Mr. Bourgeois and Mr. Smith to craft a plan that will work. However, the funding through 2021 is needed to continue the currently established "best practices". Of major concern is the reliance on the 311 system which does not have the interaction or speed of the currently used app. The heart of the FQTF success is the app which puts the person reporting the activity in direct communication with the officer on duty. With 311, a dispatcher interprets a call and slows the response time by nature of that protocol. Also, the vehicle size is important, utilizing postcertified officers and the insufficiency of the officers proposed for the area discussed. She requested that the City use her institutional knowledge and the currently successful plan before anything new and unproven is put into place. She also requested to put the \$640,000.00 at the top of the budget to maintain the FOMD through 2021 and to work with the City while adjustments or alternatives are being formulated to result in the best product.

iii Re: Louisiana State Police (LSP)

- 1. The City expects a significant revenue shortfall from FQ EDD sales tax used to fund the LSP Troop N.
- 2. The normal \$1,000,000.00 donation from New Orleans & Co. is not expected.
- 3. Troop N is actively working with the LSP command in Baton Rouge to enter into a Memorandum of Understanding (MOU) that will enable the City to be reimbursed for the LSP during the current emergency declaration.
- 4. This should enable payments through end of year.
- 5. New CEA negotiations have not begun.
- b. On a call with Mr. Ross Bourgeois of New Orleans Homeland Security Ms. Frankic discussed concerns raised by the Commissioners about the plan to roll out a new non-post certified security force in the French Quarter as it relates to weapons training, deployment, transparency, and accountability. Mr. Eric Smith provided the attached memo detailing how the City plans to address those concerns.

Quality of Life

- a. Sanitation in the French Quarter
 - i Sanitation Laws and Services Flyer has been updated with feedback from the Commissioners; see attached pdf file. A special thank you to Commissioners Raines, Cavett and former Commissioner Rosenberg for all of their help assuring that the flyer is accurate and conveys a positive proactive message.
 - ii "Keep the Quarter Clean Campaign" is a new initiative to rollout the Sanitation Laws and the Services Flyer is a public campaign to capitalize on the City's interest in

cleaning up the French Quarter, reinforcing the property owners' efforts to clean up their facades and keep the Quarter clean as the City enters Phase I of the reopening. This will be done in partnership with our appointing entities and hopefully the Administration and the Council's social media capacity. She envisions having window stickers similar to the shop local stickers, and possibly posters and banners that would meet VCC requirements.

- b. Sidewalks
 - i Mr. Jorgensen has been assisting Commissioner Cavett with the sidewalk assessment. He is bringing engineering expertise to the program that is beneficial and adding a cost estimate column to the spreadsheet and noting which sidewalk hazards are utility cuts.
 - 1. The goal is to provide the list of utility cuts to the City, so they can have a comprehensive list to go back to the utility companies for repair, as per performance clauses attached to contracts and permits.
 - 2. Because of the new financial reality at the City, infrastructure funding will be impacted. The cost estimates being compiled in the sidewalk assessment could be used to inform a new initiative for future grant programming to assist property owners to repair sidewalks in front of their property. Once there is a complete picture of the total cost of repairing sidewalks, a budget can be created for potential funding sources. Traps can then be run on the permitting requirements of the City's Departments of Safety & Permits. Public Works, and Vieux Carre Commission to provide guidance to grantees. Ms. Frankic shall do the legal research necessary to assure FQMD is indemnified on any works funded through this potential grant program.

Commercial & Residential Vitality

- a. National estimates are that 30-70% of restaurants may not reopen following the COVID-19 mandated shutdowns. The figure for New Orleans is on the high end of that spectrum. The Downtown Development District (DDD) is working on a plan with the City to allow expanded outdoor seating for restaurants to reopen in Phase I with enough seating. The intent is allow businesses to operate viably and provide jobs to staff again. The Board packet included a presentation the DDD has shared with the City, this link to <u>Tampa's program</u> for expanded outdoor seating as well as an attached presentation from Tampa, and the attached guidance from the Louisiana State Fire Marshall. The plan is intended to be short term, presumably 90 days. At that time, it would be reviewed for continuation, revision, et cetera. This may be an initiative for FQMD to work on collaboratively with the DDD, ensuring that there is safe pedestrian passage and social distancing, that residents are minimally impacted, and businesses can reopen sustainably. This is a project for the Livability Committee.
- b. Hard Rock Hotel Update: The New Orleans Fire Chief ordered the demolition of the three adjacent buildings to make way for the demolition of the remains of the Hard Rock Hotel. The City agreed to a manual demolition as opposed to an implosion. The City is working on permit review now. The developer expects bodies of the deceased to be removed within 30 days, the steel frame upper floors to demolished by mid-July, and the site to be clear in about six months.
- c. Armstrong Park: The mayor's staff held a teleconference on their plan to move a portion of

City Hall to the Municipal Auditorium in Armstrong Park. If they do not spend the \$40,000,000.00 in FEMA dollars designated for the repairs, it is likely that the funds will no longer be available. To proceed, the City must complete the feasibility study and cost of developing the building into a New City Hall, as well as extend the timeline of FEMA Funds & Start Section 106 Review for Municipal Auditorium.

Administration

- a. Ms. Frankic is working with John Wyatte Foard, LLC to complete the 2019 audit with Eriksen Krentel CPAs.
- b. Upcoming Meetings for the next month:
 - i Twice weekly calls with Cm. Palmer, staff, and District C leadership
 - ii Weekly MAX meetings
 - iii 5/18 Security & Enforcement Committee
 - iv 5/19 FQBA Quality of Life Committee
 - v 5/12 Meeting with Director of Operations at DDD
 - vi 6/3 Livability Committee Meeting
 - vii New meetings are regularly added to the executive director calendar as issues arise.

Chairman Pendleton expressed his appreciation of Ms. Frankic's continued efforts for FQMD, especially given the number of scheduled calls, meetings, and side conversations.

- VII. REPORT BY CHAIR, FINANCE AND DEVELOPMENT COMMITTEE: Ms. Raines noted the Committee met via teleconference on Monday, May 4th and approved the April meeting notes. At that Meeting Ms. Frankic gave an update n contract revenue and the FQIF. The Committee also reviewed the 2020 draft budget with possible new funding streams. The budget was deferred for recommendations to the Commission until the August to await necessary information. The annual audit will resume this week following COVID-19. Delay.
- VIII. REPORT BY CHAIR, GOVERNMENT AFFAIRS COMMITTEE: Mr. DeBlieux noted the Committee met via teleconference on Tuesday, April 21st. There was discussion on the Federal Cares Act which does not apply to FQMD and PPP funding which may be available through Iberia Bank. The Committee continues to research Louisiana State Funding opportunities.
- IX. REPORT BY CHAIR, LIVABILITY COMMITTEE: Mr. Pendleton noted the Committee met on Thursday, April 30th via teleconference. Ms. Frankic noted most of Committee work was detailed in the Executive Director report. It included the Sanitation Flyer review. The rollout campaign will be done with the social media help of FQBA's Ms. McGovern. Mr. Matt Torri, CNO, Sanitation shall review and assist with City Hall contact to push this. Ms. Mary Cunningham of Councilmember Palmer's office connected her with Ms. Tiffaney Bradley to push. Mr. Jorgenson updated the Committee on the sidewalk data project.
- X. REPORT BY CHAIR SECURITY AND ENFORCEMENT COMMITTEE: Mr. Emory reported the Committee met on Monday, May 18th. Due to FQIF reallocations, initiatives are being suspending for further updates. Ms. Cavett discussed the need for rapid response times in vehicle selection.
 - a. Report on Supplemental Police Patrol Program by Mr. Simms Just over a month with the reduced FQTF showed there were 30 officers / 84 shifts; now with 56 shifts there are still 26 officers (16 from the 8th District / balance from other Districts). Filling the shifts is easier. App calls for March 331 / April 183; Dispatch calls for March 87 / April 38; Shifts filled for

March 93% / April 99%; Miles driven in March 5,236 / April 5,695 30 miles. There are more miles driven because of less crime and less traffic per shift, so there is more pro-active patrolling time. The same applies to NOPD and the LSP. A function supplied by the app is a daily report. Community feedback has been extremely complimentary on the FQTF visibility, including NOPD and LSM patrols. Most calls are for the homeless and the mentally challenged. The City has done a good job working with security to address this. Even with hotel housing, there is still a problem with the "chronic" homeless. There are also calls on violations on safe distancing.

- b. Vehicle Replacement by Mr. Simms- He reported to the Committee the requirements for FQTF use. Since Smart cars are no longer manufactured, ATV's seem to be the choice, being cost effective and all-weather capability with a kit. The total cost would be \$14,000.00 \$15,000.00. The Committee asked Mr. Simms to research outfitted ATV hard costs and report back at the next Committee Meeting. Mr. DeBlieux asked about the frequent motor-mount repairs. Mr. Simms said every time the transverse engine Smart cars break or accelerate, it stresses these mounts versus standard cars. Ms. Cavett noted initially, Smart cars were the vehicles selected because bikes and standard cars cannot work in the FQTF patrol environment.
- c. Due to FQIF concerns, Mr. Emory noted that media initiatives are deferred and being reviewed, and will be taken up in Executive Session.
- d. Chairman Pendleton noted Mr. Bourgeois is seeking to craft a security patrol that would function better than the failed NOLA Patrol. The Mayor is expecting FQMD's cooperation in return of the EDD funds. He then opened the meeting up for discussion:
 - i. Ms. Laughlin confirmed with Mr. Smith that the proposed GP notes supplied by Ms. Frankic were based on her conversations with himself and Mr. Bourgeois. She asked how the process began. Mr. Smith said the New Orleans & Co. COVID related short falls caused them to pull their security funding. He and Mr. Bourgeois are attempting to provide the best security and public safety to the FQ with the remaining resources, and how to make sure this would be sustainable for the future; meetings commenced between the Mayor's office, the CAO, Homeland Security and Councilmember Palmer's office to craft a workable plan for economies of scale and to unify the various patrols. He noted that this is still in the planning stage and actively working to get input from FQMD and the other FQ representatives so that at the end of the day, there will be a security and patrol service that will meet the FQ needs and improve service. This action was initiated by Mr. Josh Cox in the Mayor's office.
 - ii Ms. Klein agreed we should use our resources in the best way to provide the best services. She is concerned that an initiative is being pushed forward that is unproven and not equivalent to what we have now. The success of our program is based on the fact that it is immediately interactive with the community and that it is traceable and accountable. The current system can be reviewed for follow-up with NOPD and LSP allowing adjustments to be made if required. The FQMD loses this important component in the suggested new plan. She proposed that our current funding be preserved to continue with the FQTF as is to allow time to develop any alternate plans that can be tried first outside of FQMD's footprint, like the French Market Corporations (FMC) footprint. If the FMC "pilot" areas prove successful, then we could revisit it for

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the FQMD footprint. She felt very insecure in replacing a known successful entity with one that is not equivalent and unproven.

- iii Ms. Laughlin concurred with Ms. Klein. She noted a previous comment by Ms.Gasperecz that we should not rush into a permanent solution for a temporary problem.
- iv Mr. Smith responded to Mr. Pendleton that the City is confident will not use any FQIF monies outside of the FQMD. He further stated most of the proposed plans funding would come from other sources. Mr. Smith noted that the proposed plan would be composed of two different corps of officers (FQMD and FMC/Crescent Park) with a separate set of funding.
- v Ms. Cooper asked if there has been a financial side-by-side analysis showing the funding sources for all of the areas and services provided. Mr. Smith noted at this point there are no "solid" numbers to analyze the proposed plan, as budgeting scenarios are fluid, still being in a planning stage. A general analysis has been done comparing the FQTF cost and benefits versus the proposed plan. He will provide solid numbers when he has them.
- vi Ms. Laughlin asked Mr. Bourgeois about security input to the proposed plan and he noted a few conversations with the NOPD Superintendent and his Chief of Staff last week and a conversation today with the 8th District Captain Caprera. He also stressed this is still in the planning phase and they are seeking input at this time; nothing has been determined or decided. The overview shared was developed prior to 8th District input.
- vii Mr. Simms shared that consolidation of ground patrols (GP) seems to be a good thing to do for the FMC, Crescent Park and Armstrong Park. He noted the FQTF today is called upon by the FMC GP when they are uncomfortable to proceed on a situation because they are not post-certified, and they will use the FQTF app to utilize a higher level of policing. Mr. Simms is the most knowledgeable on the FMTF and he volunteered to work with Mr. Bourgeois to explain how management of the FQTF app and program management works. Mr. Bourgeois welcomed that assistance and noted it was his intent to contact Mr. Simms for his input since he had not communicated with him yet.
- viii Ms. Cavett told Mr. Bourgeois she appreciated his willingness to work with Mr. Simms and the community to perfect a plan while it is still on the drawing board, since the community has an intimate connection to the FQTF. Mr. Bourgeois stated that is absolutely important to connect with all the stakeholders and that he included Ms. Frankic from the very beginning of the conversation. He further stated they are not trying to force-feed a draft plan to the community.
- ix Chairman Pendleton requested that Mr. Bourgeois and Ms. Smith include Mr. Emory, Ms. Cavett, and Mr. Simms along with Ms. Frankic in any discussions moving forward. He also voiced his two concerns which are the proposed plan officers are not postcertified and the lack of accountability and lack of tracking function of placement and action of officers is problematic.
- x Mr. Watters thought the initial proposed plan outline was a good start and that there is room for growth. He thinks it is a good use of exiting funding. Finally, he stated the

Bourbon Street businesses have always felt ignored and hoped any new regime would spread the resources equally among the business interests.

- xi Ms. Brittaney McGovern stated that as a stakeholder the FQBA had not been contacted yet and she looked forward to being included for input. Mr. Bourgeois responded that FQMD was the first external stakeholder contacted and FQBA would be contacted. Mr. Smith stated he intended to reach out to the other FQ stakeholders next week.
- xii Ms. Erin Holmes requested of Mr. Smith that VCPORA would be included in these discussions. She looks forward to work on this for the residential groups.
- xiii Mr. DeBlieux asked from today, how long would the new program take to roll out? Mr. Smith replied there are variables; officer hiring clearance is required and a CEA with FMC by the end of the summer and supplementing the various task force patrols by the end of November at the earliest. He noted these are very tentative guestimates.
- xiv Ms. Gasperecz commented on the art and science of implementation. She is very interested in the numbers, but that accountability and response time are critical factors. Also, for the team to be cognizant of the French Quarter neighborhood and not just the numbers, but how everyone actually feels.
- xv Ms. Cavett noted crime was rampant in the French Quarter in 2014 and making national news about it. We must be vigilant to ensure the most effective policing program to prevent a repeat of 2014, and residents, employees and visitors feel safe and want to return.
- XI. NEW BUSINESS: Nothing was discussed or reported.
- XII. EXECUTIVE SESSION: Pursuant R.S. 42:17 A. (3) to discuss the development of the course of action regarding security matters of the FQMD. Ms. Klein motioned (M3) to "adjourn the Regular Meeting to begin an Executive Session at 3:34 pm…", seconded by Ms. Cooper and unanimously approved. *Note: A technical problem resulted in an early disconnect. Voting was verified.*

XIII. RECONVENE REGULAR MEETING:

- a. Ms. Klein motioned (M4) to "reconvene the Regular Board Meeting at 4:30 pm…", seconded by Mr. Caputo and unanimously approved.
- b. Mr. Watters motioned (M5) to "release the Interfor Security Study to the City Administration, as amended to include an Executive Summary to be crafted by Commissioner Gasperecz and Ms. Frankic...", seconded by Ms. Copper and unanimously approved.

XIV. NEXT MEETING: 8 June 2020

XV. ADJOURNMENT: Mr. Zumbo motioned to (M6) "adjourn the Regular Board Meeting at 4:45 pm…", seconded by Mr. Watters and unanimously approved.

Respectfully submitted,

<u>Susan Klein (signed original available)</u> Susan Klein, Secretary

| Balance Sheet | As of April 30, | 2020 |
|----------------------|-----------------|------|
|----------------------|-----------------|------|

| ASSETS | |
|--------------------------------|--------------|
| Current Assets | |
| Bank Accounts | |
| FQ SPPP account | 482,829.03 |
| FQMA | 9,267.31 |
| FQMD general operating account | 250,090.03 |
| Total Bank Accounts | 742,186.37 |
| Accounts Receivable | |
| Contract Receivable | 3,110.18 |
| Total Accounts Receivable | 3,110.18 |
| Other Current Assets | |
| Prepaid Expenses | 14,752.00 |
| Total Other Current Assets | 14,752.00 |
| Total Current Assets | 760,048.55 |
| TOTAL ASSETS | \$760,048.55 |
| LIABILITIES AND EQUITY | |
| Liabilities | |
| Current Liabilities | |
| Accounts Payable | |
| Accounts Payable (A/P) | 28,840.77 |
| Total Accounts Payable | 28,840.77 |
| Total Current Liabilities | 28,840.77 |
| Total Liabilities | 28,840.77 |
| Equity | |
| Opening Balance Equity | 728,758.01 |
| Retained Earnings | 14,481.00 |
| Net Income | -12,031.23 |
| Total Equity | 731,207.78 |
| TOTAL LIABILITIES AND EQUITY | \$760,048.55 |

A/R Aging Summary As of April 30, 2020

| | Current | 1 - 30 | 31 - 60 | 61 - 90 | 91 and over | |
|--------------|----------|--------|------------|---------|-------------|------------|
| F.Q.M.D. | 110.18 | | | | | 110.18 |
| SPPP Account | | | 3,000.00 | | | 3,000.00 |
| TOTAL | \$110.18 | \$0.00 | \$3,000.00 | \$0.00 | \$0.00 | \$3,110.18 |

A/P Aging Summary As of April 30, 2020

| | Current | 1 - 30 | 31 - 60 | 61 - 90 | 91 and over | |
|------------------------------------|-------------|------------|------------|---------|-------------|-------------|
| City of New Orleans (OPSE) | 18,407.04 | | | | | 18,407.04 |
| F.Q.M.A. | | 110.18 | | | | 110.18 |
| French Quarter Management District | | | 3,000.00 | | | 3,000.00 |
| G4S Secure Solutions | 3,646.14 | | | | | 3,646.14 |
| John Wyatte Foard, LLC | | 1,057.33 | | | | 1,057.33 |
| LPL Financial | 1,000.00 | 0.00 | | | | 1,000.00 |
| SDT Productions, LLC | | 1,300.00 | | | | 1,300.00 |
| Verizon | 320.08 | | | | | 320.08 |
| TOTAL | \$23,373.26 | \$2,467.51 | \$3,000.00 | \$0.00 | \$0.00 | \$28,840.77 |

Profit and Loss April 2020

| INCOME | |
|--------------------------------------|-----------|
| Charitable Donations | 117.73 |
| Total Income | 117.73 |
| GROSS PROFIT | 117.73 |
| EXPENSES | |
| Bank Charges & Fees | 7.55 |
| Legal & Professional Fees Accounting | |
| Fees | 1,417.33 |
| Total Legal & Professional Fees | 1,417.33 |
| Marketing | 450.00 |
| Office Supplies & Software | 112.95 |
| Payroll Expenses Employee | |
| Benefits | 1,000.00 |
| Payroll | 5,126.89 |
| Processing Fees | 160.10 |
| Taxes | 470.78 |
| Worker's Compensation | 57.12 |
| Total Payroll Expenses | 6,814.89 |
| SPPP Expenses Fuel | |
| | 971.39 |
| Licensing Fees | 1,206.94 |
| Mobile Data Charges | 320.08 |
| Police Patrols | 42,439.17 |
| Security Administration | 4,687.89 |

| 694.96 |
|---------------|
| 694.96 |
| 50,320.43 |
| |
| 6.00 |
| 6.00 |
| 59,129.15 |
| -59,011.42 |
| \$ -59,011.42 |
| |

Profit and Loss by Location January - April, 2020

| - | FQMA | FQMD Operating | FQMD SPPP | |
|-------------------------------------|--------|----------------|------------|------------|
| INCOME | | | | |
| Admin. Fees | | 6,000.00 | | 6,000.00 |
| Charitable Donations | 117.73 | | | 117.73 |
| Contract Revenue | | | 300,000.00 | 300,000.00 |
| Total Income | 117.73 | 6,000.00 | 300,000.00 | 306,117.73 |
| GROSS PROFIT | 117.73 | 6,000.00 | 300,000.00 | 306,117.73 |
| EXPENSES | | | | |
| Bank Charges & Fees | 7.55 | 93.00 | | 100.55 |
| Conference & Meeting Expenses | | 1,201.52 | | 1,201.52 |
| Parking | | 12.25 | | 12.25 |
| Travel | | 1,392.29 | | 1,392.29 |
| Total Conference & Meeting Expenses | | 2,606.06 | | 2,606.06 |
| Interest Paid | | 11.96 | | 11.96 |
| Legal & Professional Fees | | | | 0.00 |
| Accounting Fees | | 3,115.99 | | 3,115.99 |
| Total Legal & Professional Fees | | 3,115.99 | | 3,115.99 |
| Marketing | 668.10 | | | 668.10 |
| Office Supplies & Software | | 1,451.85 | 145.57 | 1,597.42 |
| Payroll Expenses | | | | 0.00 |
| Employee Benefits | | 4,500.00 | | 4,500.00 |
| Payroll | | 23,624.33 | | 23,624.33 |
| | | | | |

| Processing Fees | | 735.20 | | 735.20 |
|-------------------------|------------|----------------|-------------|---------------|
| Taxes | | 2,244.44 | | 2,244.44 |
| Worker's Compensation | | 198.36 | | 198.36 |
| Total Payroll Expenses | | 31,302.33 | | 31,302.33 |
| SPPP Expenses | | | | 0.00 |
| 3% Administrative Fee | | | 6,000.00 | 6,000.00 |
| Fuel | | | 4,486.98 | 4,486.98 |
| Licensing Fees | | | 5,815.50 | 5,815.50 |
| Mobile Data Charges | | 0.00 | 1,280.32 | 1,280.32 |
| Police Patrols | | | 226,223.91 | 226,223.91 |
| Security Administration | | | 29,997.79 | 29,997.79 |
| Vehicle | | | | 0.00 |
| Maintenance | | | 4,919.25 | 4,919.25 |
| Washing | | | 480.00 | 480.00 |
| Total Vehicle | | | 5,399.25 | 5,399.25 |
| Total SPPP Expenses | | 0.00 | 279,203.75 | 279,203.75 |
| Utilities | | | | 0.00 |
| Copy Machine Expenses | | -734.47 | | -734.47 |
| Email | | 34.05 | | 34.05 |
| Telephone | | 243.22 | | 243.22 |
| Total Utilities | | -457.20 | | -457.20 |
| | FQMA | FQMD Operating | FQMD SPPP | Total |
| Total Expenses | 675.65 | 38,123.99 | 279,349.32 | 318,148.96 |
| NET OPERATING INCOME | -557.92 | -32,123.99 | 20,650.68 | -12,031.23 |
| NET INCOME | \$ -557.92 | \$ -32,123.99 | \$20,650.68 | \$ -12,031.23 |